

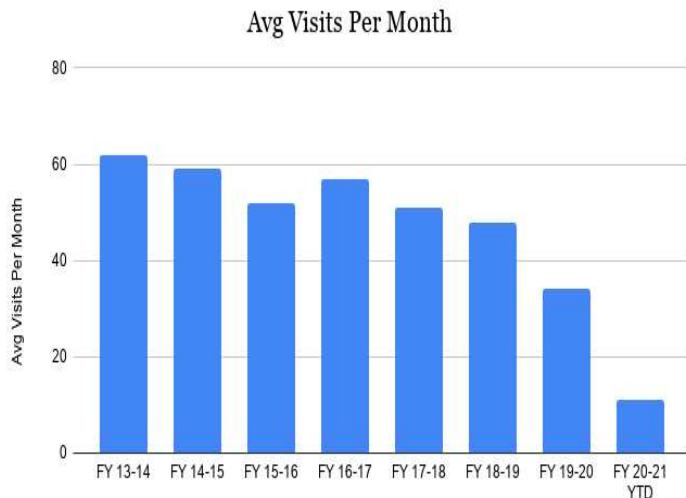
March 19, 2021

## Employee Wellness Clinic Results

Since October 2013, the wellness clinic has been visited 3,466 times by employees and 775 times by covered dependents.

The total cost to the County for these clinic visits was \$84,820 (\$20 per visit). If these same 4,241 visits occurred at a primary care physician, a conservative estimate of the County cost would have been \$742,175 (\$175 per visit\*). Thus, it is estimated the clinic has generated a minimum hard cost savings of \$657,355 for the County since its inception in October 2013.

Average utilization per month has varied since the inception of the clinic. Below please find a graph illustrating the average monthly utilization by fiscal year. COVID has led to a decrease in visits in FY 20-21.



The wellness clinic also generates soft cost savings and increased productivity via decreased sick leave utilization.

Staff will continue to monitor the outcomes and costs associated with the clinic and provide updates to the Board.

\* Blue Cross Blue Shield – Blue Connect – Health Navigator Tool

## Expenditure and Revenue Summary

As of February 28, 2021, revenues during the eight (8) month period from July-February look much different than previous years and are skewed by the large refinancing the County carried out in February. Thus, a direct year-to-year comparison is not feasible without accounting for the \$8.15 million loan and the proceeds that were received. If you deduct the loan proceeds the County's actual revenue as a percentage of budgeted revenue was 77.7%. This exceeds the 73.96% as of February 29, 2020 and 73.89% at the end of February 2019.

The County's expenditures through February are also skewed by the refinancing that occurred in February. If you control for the \$8.15 million expense associated with the refinancing, expenses are trending below the target percentage at 64.5%. At this same time last fiscal year, the County had expended 68.84% of its amended budget. In FY 18-19, the County had expended 67.88% of the amended budget.

The County's fund balance available for appropriation as of February 28 was at 51.12% of expenditures. Fund balance at this same time last fiscal year was at 46.02%. In FY 18-19, the fund balance as a percentage of expenditures as of February 28 was at 41.20%.

The County's General Fund cash position as of February 2021 was \$41.67 million. This figure is \$6.07 million (17%) higher than February 2020 and \$11.96 million (40%) higher than February 2019.

The County's group health insurance fund continues to trending favorably in comparison to the budget target. As of February 28, revenue exceeded expenses by approximately \$862,000. At this same time last fiscal year, revenue exceeded expenses by \$409,000.

As of February 28, all of the County's utility Enterprise Funds (e.g. water and sewer) were trending ahead of the budget target and in positive financial position.